Unincorporated Area Revenue Estimation and Analysis

2004 Projection From 2002 Actuals

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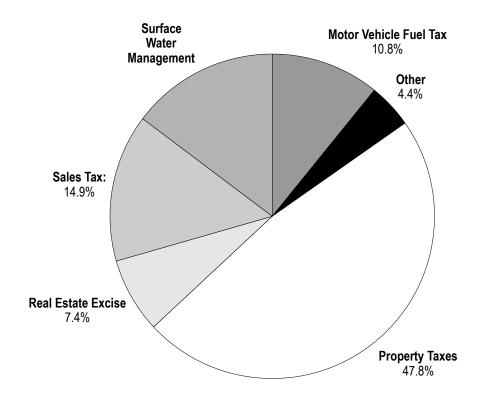
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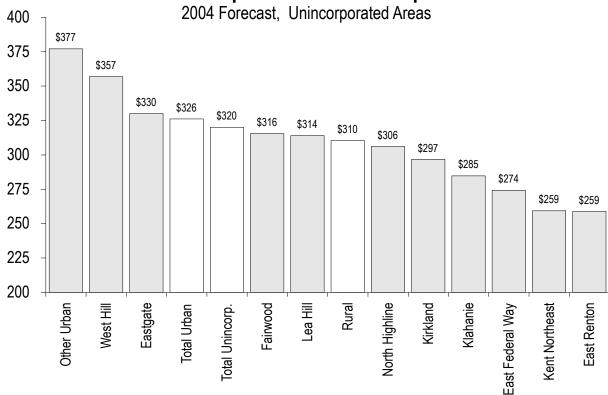
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2004 Total Unincorporated Revenue

Excluding DDES and Timber Revenues







I. Present County Collections: Estimation Methodology for Unincorporated Revenues

A. Property Taxes

Property tax estimates are developed from two interconnected components: total levy and assessed valuation.

The Unincorporated Area Levy amount for 2004 is taken from the Roads Fund Financial Plan.

Assessed valuation is based on 2002 assessment data, used to calculate taxes collected in calendar year 2003. Each parcel in unincorporated King County was geocoded—geographically placed at a point relative to the urban growth boundary and the ten major potential annexation areas.

The 2003 unincorporated assessed valuation projection is a subset of the countywide forecast model. As part of the annual budget process, assessed valuation is estimated from an overall trend analysis that regressed historic assessed valuation growth, construction and construction-related sales tax receipts, and anecdotal reports from the King County Assessor's Office. The proportion of assessed valuation growth attributable to the unincorporated area was estimated from a parallel model of historic growth, sales tax data, and DDES permitting activity.

Aggregated assessed valuation for each of the ten major potential annexation area, other urban

areas, and the rural area were than projected to 2003 by allocating overall growth. The primary allocation factor was again permit activity with adjustments for anticipated revaluation disparities among the major potential annexation areas.

A longer term projection to 2010 has also been prepared by extending the short term model, forecasted personal income growth, and the County Demographer's population forecast for the same period.

Local Revenue Analysis

2004 Estimate by Major Potential Annexation Area
Unincorporated Area Levy

| | , |
|----------------------|------------|
| East Federal Way | 2,480,710 |
| Eastgate | 935,594 |
| East Renton | 1,161,845 |
| Fairwood | 5,444,212 |
| Kent Northeast | 2,662,076 |
| Kirkland | 5,878,213 |
| Klahanie | 2,014,475 |
| Lea Hill | 1,697,720 |
| North Highline | 3,008,059 |
| West Hill | 1,790,072 |
| Other Urban | 6,702,440 |
| Total Urban | 33,775,416 |
| Rural | 30,388,219 |
| Total Unincorporated | 64,163,635 |

County Revenue Collection Experience Unincorporated Area Levy 2000 2001 2002 2003 46,693,336 50,708,615 55,069,178 59,554,943

B. Real Estate Excise Tax

A complete database or taxable real estate transactions was constructed for 2000, 2001, 2002, and the first six months of 2003, including the taxable amount and parcel number. Data were cross-referenced with the geocoded 2002 Assessment file (for 2003 tax liabilities) to identify the geographic pattern of REET tax collections.

Unlike property tax estimates, this model yields both historic actuals and provides the basis for dynamic forecasting. 2004 revenue was projected using the REET forecasting model, which predicts future revenue levels based on the statistical sales velocity of like residential parcels (that is, the likelihood that given residential parcels will be involved in a taxable real estate transaction), historic collections and economic indicators, including prevailing interest rates and aggregate housing demand.

The 2004 revenue forecast directly matches the geographic pattern of tax collections, omitting unusual tax payments. Large timberland acquisitions in the rural area have greatly enhanced county REET revenues in recent years. Given the highly unpredictable nature of such transactions, no such revenue is assumed in the forecast. Since this revenue accrues outside of the urban growth boundary, it has little impact on annexation discussions.

| Local Revenu | ue Analysis | | | |
|--|-------------|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | |
| Real Estate | Excise Tax | | | |
| | | | | |
| East Federal Way | 571,242 | | | |
| Eastgate | 215,960 | | | |
| East Renton | 187,942 | | | |
| Fairwood 1,318,927 | | | | |
| Kent Northeast 573,557 | | | | |
| Kirkland 1,284,421 | | | | |
| Klahanie | 518,106 | | | |
| Lea Hill | 318,619 | | | |
| North Highline | 584,101 | | | |
| West Hill | 294,526 | | | |
| Other Urban | 1,297,047 | | | |
| | | | | |
| Total Urban 7,164,447 | | | | |
| | | | | |
| Rural | 2,813,891 | | | |
| | | | | |
| Total Unincorporated 9,978,338 | | | | |

County Revenue Collection Experience Real Estate Excise Tax Parts 1 & 2 (0.50 percent)

200020012002200311,410,44111,744,39713,586,34717,087,627

C. Sales Taxes

Taxable retail sales were analyzed through the county's sales tax database of state combined excise tax returns. Given the complexities of local option sales tax revenue assignment, a multi-tiered approach was undertaken to properly credit taxable retail sales.

Retail establishments, and sales tax filers that reported addresses within unincorporated King County, or had an ascertainable address through telephone directory or internet searches, were directly geocoded by zip+4 fields into one of the ten major potential annexation areas, other urban, or rural areas.

Receipts from certain industrial classifications were assigned by appropriate demographic factors. Wireless telephone revenue was allocated according to population, automobile and car/vessel registrations according to income-weighted population, construction according to building permits and population, and business services according to the number of businesses, adjusted by the average number of employees.

In total, 39 percent of sales tax revenue was allocated through automatic or manual

| Local Revenue Analysis | | | | |
|-------------------------------|-------------------------|--|--|--|
| 2004 Estimate by Major Pot | tential Annexation Area | | | |
| Local Sale | es Tax | | | |
| 0.85 General and CJ Po | pulation Allocation | | | |
| East Federal Way | 948,346 | | | |
| Eastgate | 307,464 | | | |
| East Renton | 293,108 | | | |
| Fairwood | 2,783,482 | | | |
| Kent Northeast | 867,322 | | | |
| Kirkland | 1,565,782 | | | |
| Klahanie | 387,493 | | | |
| Lea Hill | 704,820 | | | |
| North Highline | 2,192,877 | | | |
| West Hill | 559,778 | | | |
| Other Urban | 2,683,587 | | | |
| | | | | |
| Total Urban 13,294,059 | | | | |
| | | | | |
| Rural | 6,707,235 | | | |
| | | | | |
| Total Unincorporated | 20,001,294 | | | |

| County Revenue Collection Experience | | | | |
|--|--|--|--|--|
| General Sales Tax Regional and Local Revenue | | | | |
| 2000 2001 2002 2003 | | | | |
| 73,651,464 71,059,166 68,873,095 68,377,898 | | | | |

| County Revenue Collection Experience | | | | |
|---|------------|------------|------------|--|
| Criminal Justice Sales Tax Regional and Local Revenue | | | | |
| 2000 2001 2002 2003 | | | | |
| 11,822,590 | 10,958,675 | 10,485,286 | 10,390,862 | |

Potential Annexation Area Sales Tax by Estimate Component Calendar Year 2002, General Local Option (1.00%) collections

| | Total | GIS ZIP plus 4 match | GIS Manual geocode | SIC [1000-1999] Construction | SIC [4800-4899] Wireless/ Telecom | SIC [5500-5599] Automobile Dealers | SIC [9621] Cars / Vessels (DOL) | SIC [7300-7399] Business Services |
|------------------|------------|----------------------------|--------------------------|---------------------------------|---|--|---------------------------------------|---|
| East Federal Way | 667,149 | 33,406 | - | 258,286 | 137,941 | 14,095 | 52,279 | 26,913 |
| East Renton | 177,580 | 46,698 | - | 6,168 | 50,402 | 5,389 | 19,990 | 10,543 |
| Eastgate | 270,326 | 5,255 | 145,509 | 7,710 | 30,838 | 3,313 | 12,287 | 6,973 |
| Fairwood | 2,495,738 | 246,598 | 915,925 | 353,120 | 266,598 | 25,320 | 93,915 | 54,717 |
| Kent Northeast | 479,197 | 51,024 | - | 64,764 | 159,163 | 17,124 | 63,512 | 20,014 |
| Kirkland | 1,151,204 | 218,066 | 115,466 | 171,163 | 214,870 | 24,559 | 91,092 | 67,113 |
| Lea Hill | 680,017 | 39,115 | - | 394,754 | 56,370 | 6,065 | 22,494 | 14,209 |
| North Highline | 1,940,540 | 389,549 | 684,014 | 74,016 | 215,533 | 14,100 | 52,298 | 91,512 |
| Sammamish | 202,718 | 27,442 | - | - | 73,944 | 10,256 | 38,040 | 9,211 |
| West Hill | 341,744 | 49,815 | 33,624 | 33,924 | 94,171 | 7,307 | 27,103 | 21,920 |
| Other Urban | 2,812,635 | 108,712 | 558,898 | 1,256,736 | 128,736 | 13,764 | 51,050 | 86,686 |
| Total Urban | 11,218,847 | 1,215,679 | 2,453,436 | 2,620,641 | 1,428,565 | 141,292 | 524,060 | 409,811 |
| Rural | 4,883,067 | 1,113,069 | 631,050 | 771,003 | 905,238 | 108,804 | 403,562 | 266,496 |
| Unincorporated | 16,101,184 | 2,328,748 | 3,928,137 | 3,392,415 | 2,333,803 | 250,097 | 927,624 | 685,486 |

| Unincorporated Sales Tax Receipts by Mailing Address Local Option Revenue (1.00%) DOR ID 1700 | | | | |
|---|------------|---------|--|--|
| Total 2002 Revenue | 16,207,530 | 100.00% | | |
| Non-Washington State | 5,982,207 | 36.91% | | |
| Washington State, Non-King County | 2,635,512 | 16.26% | | |
| King County | 7,589,812 | 46.83% | | |
| Post Office Boxes | 1,037,144 | 6.40% | | |
| Physical Addresses | 6,552,668 | 40.43% | | |
| Incorporated Areas | 1,346,850 | 8.31% | | |
| Unincorporated Areas | 5,205,817 | 32.12% | | |

geocoding and another 47 percent by industrial classification. The residual, consisting of smaller establishments with little to no tax liability, was allocated proportionately to other sales tax receipts. The logistical problems inherent in classifying roughly 46,000 combined excise tax returns into twelve geographic subareas cannot be understated.

2004 revenue estimates for each of the potential annexation areas were forecast from 2002 actuals by using weighted industrial classification growth factors from the county sales tax forecast model.

General local sales taxes vary substantially from criminal justice sales tax revenue. General sales taxes are assessed at 1.0 percent on taxable retail sales and are directly tied to location. This revenue is divided between the county (0.15 percent) and cities (0.85 percent), or in the case of unincorporated areas accrues entirely to the county.

Conversely, the criminal justice sales tax revenues are levied countywide at 0.1 percent, with 0.01 percent going to the county and 0.09 percent divided on the basis of population. For this purpose, the unincorporated area is treated like a city, with the county receiving amount proportionate to the unincorporated population's share of total county population, in addition to the initial flat allocation of 0.01 percent.

D. Leasehold Excise Tax

The Leasehold Excise Tax is collected by the state department of revenue but disbursed by the county. Each leasehold has been geocoded to the corresponding levy code. Unincorporated levy codes have been subsequently mapped to the ten major potential annexation areas, other urban, and rural areas. This revenue is collected and disbursed on a lagged quarterly basis. The excise tax of six percent is divided between cities and the county on a 2:1 basis. In unincorporated areas, the full six percent accrues to the county and the portion that would go to a city following annexation is classified as a local revenue.

While growth over time occurs as the number and value of leases generally increases, given the fixed nature of many leases, this revenue can be static over sustained periods of time. For this reason, no growth is assumed from 2002 actuals.

| Local Revenue Analysis | | | | |
|--|---------|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | |
| Leasehold E | | | | |
| | | | | |
| East Federal Way | 16,874 | | | |
| Eastgate | 0 | | | |
| East Renton | 0 | | | |
| Fairwood 1,158 | | | | |
| Kent Northeast 0 | | | | |
| Kirkland 9,470 | | | | |
| Klahanie 0 | | | | |
| Lea Hill 0 | | | | |
| North Highline | 13,874 | | | |
| West Hill | 0 | | | |
| Other Urban 37,504 | | | | |
| | | | | |
| Total Urban 78,880 | | | | |
| | 414,120 | | | |
| Rural 414,120 | | | | |
| | | | | |
| Total Unincorporated 493,000 | | | | |

County Revenue Collection Experience Leasehold Excise Tax Regional and Local Revenue 2000 2001 2002 2003 1,365,977 1,636,092 1,566,490 1,648,472

E. Gambling Taxes

Revenue from each of the county's licensed gambling establishments was geocoded according to business location into the ten major potential annexation areas, other urban, and rural areas.

2004 gambling revenues were forecasted based on historic growth trends, particularly the inverse relation ship between gambling receipts and some economic indicators, and department input during the budget process. Aggregated totals for each potential annexation area were projected to 2004 by applying the same overall forecasted rate of growth.

| Local Revenue Analysis | | | | | |
|--|-----------|--|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | | |
| Gambling | Taxes | | | | |
| | | | | | |
| East Federal Way | 18,096 | | | | |
| Eastgate | 0 | | | | |
| East Renton 0 | | | | | |
| Fairwood 435,735 | | | | | |
| Kent Northeast 4,043 | | | | | |
| Kirkland 139,369 | | | | | |
| Klahanie 0 | | | | | |
| Lea Hill 0 | | | | | |
| North Highline | 791,486 | | | | |
| West Hill | 1,342,384 | | | | |
| Other Urban | 2,792 | | | | |
| | | | | | |
| Total Urban 2,733,904 | | | | | |
| | | | | | |
| Rural | 102,096 | | | | |
| | | | | | |
| Total Unincorporated 2,836,000 | | | | | |

| County Revenue Collection Experience Gambling Taxes | | | | |
|---|-----------|-----------|-----------|-----------|
| | 2000 | 2001 | 2002 | 2003 |
| Bingo | 96,792 | 75,392 | 55,036 | 38,183 |
| Raffles | 2,632 | 2,201 | 1,306 | 2,099 |
| Amusement Games | 8,299 | 4,837 | 3,329 | 3,074 |
| Punch Boards | 1,443 | 7,834 | 3,130 | 8,574 |
| Pulltabs | 774,407 | 775,989 | 734,585 | 740,458 |
| Card Rooms | 1,287,317 | 1,726,868 | 1,837,540 | 1,891,542 |
| | | | | |
| Total | 2,172,889 | 2,595,121 | 2,636,928 | 2,685,931 |

F. Pet Licenses

Each 2002 new or renewal pet license application was geocoded using the zip+4 field. Pet licenses outside of the unincorporated area were excluded. Pet licenses reporting post office box zip codes were assigned to neighboring residential areas on a weighted average based on past work with sales tax analysis. Once geocoded, aggregated totals were calculated for each of the ten major potential annexation areas, other urban, and rural areas.

The 2004 pet license revenue forecast was prepared from departmental estimates. Aggregated totals for each potential annexation area were projected to 2004 by applying the same overall forecasted rate of growth.

| Local Revenue Analysis 2004 Estimate by Major Potential Annexation Area | | | | |
|--|-----------|--|--|--|
| Pet Licenses | | | | |
| | | | | |
| East Federal Way | 27,941 | | | |
| Eastgate | 114,888 | | | |
| East Renton | 39,967 | | | |
| Fairwood | 155,984 | | | |
| Kent Northeast | 113,414 | | | |
| Kirkland | 214,780 | | | |
| Klahanie | 25,025 | | | |
| Lea Hill | 124,911 | | | |
| North Highline | 5,680 | | | |
| West Hill | 52,669 | | | |
| Other Urban | 185,966 | | | |
| | | | | |
| Total Urban | 1,061,225 | | | |
| | | | | |
| Rural | 593,836 | | | |
| | | | | |
| Total Unincorporated | 1,655,061 | | | |

County Revenue Collection Experience Pet Licenses Unincorporated and Contract City Revenue 2000 2001 2002 2003 1,898,430 2,036,058 2,142,602 2,388,514

G. Liquor Excise Taxes and Liquor Control Board Profits

All liquor related revenues are collected by the state and distributed by population-driven formula to local governments. This formula was replicated for the ten major potential annexation areas, other urban, and rural areas.

Liquor related revenues are forecast based on historic collection trends. The overall growth rate assumption is applied uniformly to each of the ten major potential annexation areas, other urban, and rural areas.

| Local Revenue Analysis | | | | |
|--|---------|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | |
| Liquor Re | evenue | | | |
| 1 | | | | |
| East Federal Way | 64,852 | | | |
| Eastgate | 15,765 | | | |
| East Renton | 23,999 | | | |
| Fairwood | 135,039 | | | |
| Kent Northeast | 73,288 | | | |
| Kirkland | 106,010 | | | |
| Klahanie | 33,875 | | | |
| Lea Hill | 24,959 | | | |
| North Highline | 110,117 | | | |
| West Hill | 51,450 | | | |
| Other Urban | 90,208 | | | |
| | | | | |
| Total Urban 729,562 | | | | |
| | | | | |
| Rural | 464,874 | | | |
| | | | | |
| Total Unincorporated 1,194,436 | | | | |

| County Revenue Collection Experience | | | | | | |
|--------------------------------------|-------------------|---------|---------|--|--|--|
| | Liquor Excise Tax | | | | | |
| · | | | | | | |
| 2000 | 2001 | 2002 | 2003 | | | |
| 372,094 | 393,522 | 404,978 | 428,298 | | | |

| County Revenue Collection Experience | | | | | | |
|--------------------------------------|------------------------------|---------|---------|--|--|--|
| | Liquor Control Board Profits | | | | | |
| | | | | | | |
| 2000 | 2001 | 2002 | 2003 | | | |
| 804,422 | 772,162 | 789,458 | 919,630 | | | |

H. Motor Vehicle Fuel Tax

Motor Vehicle Fuel Tax revenues are allocated among local governments using one of the must complex and less easily replicated state distribution formulas. The County Roads Division has developed a simplified model as a proxy for the state formula, and this approach is used to allocate current Motor Vehicle Fuel Tax receipts among the ten major potential annexation areas, other urban, and rural areas.

2004 Motor Vehicle Fuel Tax revenues are estimated by applying the state's official forecast to 2002 actuals. The overall growth rate assumption is applied uniformly to each of the ten major potential annexation areas, other urban, and rural areas.

| Local Revenue Analysis | | | | | | | |
|--|------------------------|--|--|--|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | | | | |
| Motor Vehicle | Motor Vehicle Fuel Tax | | | | | | |
| | | | | | | | |
| East Federal Way | 641,925 | | | | | | |
| Eastgate | 156,050 | | | | | | |
| East Renton | 237,547 | | | | | | |
| Fairwood | 1,336,658 | | | | | | |
| Kent Northeast | 725,432 | | | | | | |
| Kirkland | 1,049,318 | | | | | | |
| Klahanie | 335,307 | | | | | | |
| Lea Hill | 247,049 | | | | | | |
| North Highline | 1,089,975 | | | | | | |
| West Hill | 509,264 | | | | | | |
| Other Urban | 892,902 | | | | | | |
| | | | | | | | |
| Total Urban | 7,221,425 | | | | | | |
| | | | | | | | |
| Rural | 7,221,425 | | | | | | |
| | | | | | | | |
| Total Unincorporated | 14,442,850 | | | | | | |

| County Revenue Collection Experience | | | | | | | |
|--------------------------------------|------------------------|------------|------------|--|--|--|--|
| | Motor Vehicle Fuel Tax | | | | | | |
| | | | | | | | |
| 2000 | 2001 | 2002 | 2003 | | | | |
| 13,473,921 | 13,338,112 | 13,520,500 | 13,591,927 | | | | |

I. Cable Franchise Fee

Cable Franchise revenue was approximated from King County Office of Cable Communications records. Since data supplied by Comcast does not well coincide with the urban growth boundary or most major potential annexation area boundaries, revenue within overlapping subareas was allocated by household.

| Local Revenue Analysis | | | | | | | |
|--|-----------|--|--|--|--|--|--|
| 2004 Estimate by Major Potential Annexation Area | | | | | | | |
| Cable Franc | hise Fee | | | | | | |
| | | | | | | | |
| East Federal Way | 163,788 | | | | | | |
| Eastgate | 39,816 | | | | | | |
| East Renton | 60,610 | | | | | | |
| Fairwood | 341,050 | | | | | | |
| Kent Northeast | 185,095 | | | | | | |
| Kirkland | 267,735 | | | | | | |
| Klahanie | 85,554 | | | | | | |
| Lea Hill | 63,035 | | | | | | |
| North Highline | 278,108 | | | | | | |
| West Hill | 129,939 | | | | | | |
| Other Urban | 227,825 | | | | | | |
| | | | | | | | |
| Total Urban | 1,842,555 | | | | | | |
| | | | | | | | |
| Rural | 457,445 | | | | | | |
| | | | | | | | |
| Total Unincorporated | 2,300,000 | | | | | | |

| County Revenue Collection Experience Cable Franchise Fee | | | | | |
|--|-----------------------|-----------------------|--------------------------|--|--|
| 2000 2,096,403 | 2001 2,366,650 | 2002 2,315,732 | 2003 2,463,668 | | |

J. Surface Water Management Fees

SWM fees have been omitted from this analysis. These fees are not used for general government purposes and thus are not relevant to a discussion of county revenues. Parcel data is included in the third section of this report to assist cities in calculating SWM revenue following annexation.

2004 Surface Water Management Fee Data

Fee type parcel data by major PAA

| | | Traditional Residential | | | | |
|------------------|-----------------------------|-------------------------|------------|---------------------|-------------|------------|
| | Total Parcels [Approximate] | N [Flat fee] | Percentage | N [Variable fee] | Average Fee | Median Fee |
| East Federal Way | 6,373 | 6,168 | 96.8% | 205 | \$ 633.03 | \$ 91.43 |
| Eastgate | 1,664 | 1,642 | 98.7% | 22 | \$ 658.22 | \$ 91.43 |
| East Renton | 2,648 | 2,588 | 97.7% | 60 | \$ 159.53 | \$ 91.43 |
| Fairwood | 11,065 | 10,819 | 97.8% | 246 | \$ 1,389.88 | \$ 285.00 |
| Kent Northeast | 6,564 | 6,233 | 95.0% | 331 | \$ 499.25 | \$ 91.43 |
| Kirkland | 9,732 | 9,558 | 98.2% | 174 | \$ 1,283.70 | \$ 581.26 |
| Klahanie | 2,736 | 2,718 | 99.3% | 18 | \$ 2,500.26 | \$ 687.17 |
| Lea Hill | 2,416 | 2,363 | 97.8% | 53 | \$ 1,517.50 | \$ 91.43 |
| North Highline | 8,104 | 7,398 | 91.3% | 706 | \$ 659.92 | \$ 270.66 |
| West Hill | 4,365 | 4,216 | 96.6% | 149 | \$ 770.68 | \$ 343.82 |

K. Development-Related Permit and Mitigation Fees

Development related fees have been omitted from this analysis. These fees are premised upon cost recovery; the direct linkage between cost and expense makes such fees irrelevant to a discussion of general government revenues.

II. Revenue Implications of Annexation

This two-page analysis was prepared by the Economics Section of the City of Seattle Department of Finance. It focuses on a potential Seattle annexation of North Highline and West Hill, but raises general issues applicable to any annexation in King County.

Tax considerations of annexation

The purpose of this paper is to look at the tax changes that occur for the West Hill and North Highline communities if they were annexed to the city of Seattle.

The major taxes to consider are property, business and occupation (B&O), sales, utility, and monorail. After annexation, residents and businesses will be liable for all the taxes under Seattle's tax structure. In some cases, they will be required to pay new taxes since B&O and utility taxes are not imposed in unincorporated areas. With regard to property tax, they will trade off some levies for others. Figure 1 summarizes the major tax differences between unincorporated areas and Seattle. It is followed by a discussion of how property tax would apply under the two scenarios.

Figure 1. Tax structure comparison between unincorporated areas and Seattle

| Tax | Unincorporated Area | Seattle | Exceptions/Issues |
|----------|--|---|--|
| Property | local rates include road levy and junior districts | local rates are covered under City rate – no junior districts in Seattle | Seattle GO bond debt may be assumed if proposed and approved by 60% majority. Without debt assumption, voter requirement for annexation approval is simple majority. |
| B&O | not applied | applied to business revenue | new tax for businesses |
| Sales | applied to retail and some services | applied to retail and some services | no change |
| Utility | not applied | applied to major utilities including cable, phone, electricity, water and sewer | may exist in parts of unincorporated area if service was already provided by City utility; otherwise new tax |
| Monorail | not applied | applied to book value of vehicle | Although currently not applied to property, monorail authority could extend to property tax. |

Property Tax

While some of the taxes hit businesses and residents differently, the property tax applies equally to all residential and commercial property owners, and passed on indirectly to renters and lease holders. Regardless of where the property is located in King County, the tax rates for the State, County, Port, and EMS, referred to as the consolidated levy, is the same. The respective school districts would also remain the same. The major difference lies in the local portion of the property tax.

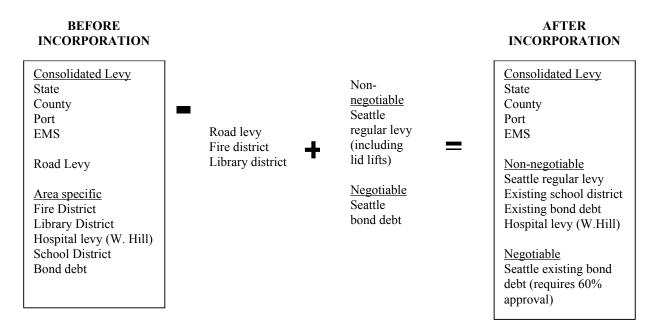
Local portion

All unincorporated areas are subject to the King County road levy as well as the King County library district. Additionally, West Hill and North Highline are served by their own fire districts. In comparison, Seattle has a local property tax authority of \$3.60 per \$1000 assessed value to cover general governmental services and simple-majority voter-approved levies. Seattle does not have junior districts, but does have long-term bond debt.

If incorporated into Seattle, West Hill and North Highline would be subject to Seattle's regular property tax levy in lieu of the road levy, fire district levy, and library district levy. They would be liable for Seattle voter-approved "lid lifts," i.e. property tax levies passed by simple-majority of voters in Seattle.

Seattle's lid lifts support education programs, parks, community centers, Seattle Center, low-income housing, and fire facilities. Existing bond debt of West Hill and North Highline would continue after incorporation until expiration of bonds, and West Hill would continue to pay its existing hospital levy. Seattle residents would not assume any bond debt of West Hill or North Highline; however, the opposite may not apply. All or any portion of Seattle's indebtedness can be included on a proposition for approval. However, the approval requirement increases to a majority of 60% of registered voters of the territory proposed to be annexed, and there are turnout requirements. This is opposed to a simple-majority approval requirement for annexation without assumption of debt. Figure 2 illustrates the trade offs that would occur under incorporation.

Figure 2. Summary of property tax changes due to incorporation



By incorporating into Seattle, West Hill and North Highline would probably reduce their property tax liabilities. Using 2003 rates, West Hill would reduce its bill by 6.8% and North Highline by 7.4%. Figure 3 shows how the average tax bill might change under incorporation. Factors that would change the amount of taxes owed when incorporating into Seattle include the passage of voter-approved measures in Seattle. For example, the recently passed Seattle fire facilities levy would add approximately 30 cents to the Seattle rates in 2004.

Figure 3. Comparison of property tax levy liability before and after incorporation

| | | 2003 Rates per \$1000 AV | | Property Tax Owed | | |
|----------------|----------------|--------------------------|------------|-------------------|------------|--|
| | average | | annexed | | annexed | |
| Area | assessed value | unincorporated | to Seattle | unincorporated | to Seattle | |
| North Highline | | | | | | |
| commercial | \$560,000 | 12.79 | 11.84 | \$7,200 | \$6,600 | |
| residential | \$170,000 | 12.79 | 11.84 | \$2,200 | \$2,000 | |
| West Hill | | | | | | |
| commercial | \$395,000 | 12.44 | 11.59 | \$4,900 | \$4,600 | |
| residential | \$200,000 | 12.44 | 11.59 | \$2,500 | \$2,300 | |

III. Prospective Municipal Collections: Estimation Methodology for Unincorporated Area Revenues

A. Imputation of Equivalent Revenues

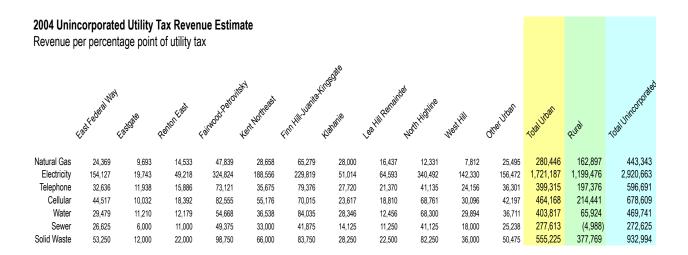
For the bulk of current revenues, current collections can be easily imputed into municipal revenues. For example, the local portion of sales tax collections (excluding the regional 0.15 percent that remains with the county) directly transfers, as does the leasehold excise tax, and gas tax. Other revenues involve the same base but the application of a different rate – property taxes, surface water management fees, and gambling taxes (where legal). Finally, liquor revenues use the same formula but a different pool of funds for cities than counties, resulting in a different calculation.

B. Utility Taxes

Utility tax revenue estimates were prepared for the potential annexation areas, other urban areas, and the rural portion of unincorporated King County from a variety of statistical sources.

For each utility classification, separate usage estimates were prepared primarily using 2000 Census block group data and King County Assessor records. Key variables were the prevalence of utility water service, sewage service, primary source of household heat, dwelling type, size, and age, and the age distribution of residents.

Some utility classifications, most notably telephone and water service, are universally available and were allocated proportionate to the number of households, adjusted only



| Typical Household Utility Bill Components 2004 Rate Projection | | | | | | | |
|--|-----------------|-------------|------------------|-----------|----------|-------------|--|
| Puget Sound Energy Seattle City Light Comcast | | | | | | | |
| Natural Gas | Electricity | Electricity | Cable Television | Telephone | Cellular | Water/Sewer | |
| 80 BTU/month | 1,000 kwh/month | | Basic | Basic | Basic | | |
| 888 | 816 | 771 | 492 | 336 | 504 | 1,500 | |

Age of Residential Structures

August 2003 Assessor Mainframe Data Extract

| | Year of Co | onstruction | \ | Year of Renovation | 1 |
|------------------|------------|-------------|------------------------|--------------------|--------|
| | Mean | Mean Median | | Mean | Median |
| | | | [Percentage renovated] | | |
| | | | | | |
| East Federal Way | 1975 | 1976 | 1.8% | 1982 | 1985 |
| Eastgate | 1962 | 1955 | 2.2% | 1991 | 1992 |
| East Renton | 1971 | 1969 | 0.9% | 1991 | 1991 |
| Fairwood | 1975 | 1976 | 1.1% | 1991 | 1991 |
| Kent Northeast | 1977 | 1978 | 0.7% | 1983 | 1988 |
| Kirkland | 1974 | 1973 | 1.6% | 1985 | 1987 |
| Klahanie | 1989 | 1989 | 0.0% | 1996 | 1996 |
| Lea Hill | 1983 | 1989 | 1.1% | 1986 | 1986 |
| North Highline | 1951 | 1950 | 5.1% | 1974 | 1977 |
| West Hill | 1954 | 1952 | 2.1% | 1986 | 1990 |

Characteristics of Residential Structures

August 2003 Assessor Mainframe Data Extract

| | Stories | Bedrooms | Square Footage Total Livable Space | | Bathrooms | | | |
|------------------|---------|----------|---------------------------------------|--------|----------------|-------------------------|----------------|-----------------|
| | Mean | Mean | Mean | Median | Full [Mean] | Three-Fourths [Mean] | Half [Mean] | Total [Mean] |
| East Federal Way | 1.30 | 3.30 | 1,749 | 1,660 | 1.36 | 0.37 | 0.46 | 2.19 |
| Eastgate | 1.13 | 3.48 | 1,773 | 1,560 | 1.23 | 0.41 | 0.32 | 1.96 |
| East Renton | 1.16 | 3.34 | 1,787 | 1,720 | 1.22 | 0.47 | 0.35 | 2.05 |
| Fairwood | 1.30 | 3.41 | 1,896 | 1,830 | 1.37 | 0.46 | 0.44 | 2.28 |
| Kent Northeast | 1.30 | 3.39 | 1,798 | 1,770 | 1.40 | 0.44 | 0.49 | 2.34 |
| Kirkland | 1.25 | 3.45 | 1,912 | 1,780 | 1.31 | 0.62 | 0.42 | 2.35 |
| Klahanie | 1.93 | 3.41 | 2,211 | 2,120 | 1.87 | 0.18 | 0.92 | 2.97 |
| Lea Hill | 1.50 | 3.54 | 2,064 | 2,040 | 1.59 | 0.35 | 0.55 | 2.49 |
| North Highline | 1.05 | 2.93 | 1,379 | 1,290 | 1.10 | 0.23 | 0.17 | 1.50 |
| West Hill | 1.09 | 3.10 | 1,666 | 1,580 | 1.17 | 0.34 | 0.21 | 1.71 |

2000 Census Data Extract

Bureau of the Census Logical Record Number corresponding to major Potential Annexation Areas Proportion of households with utility service available (telephone, plumbing). Primary heating source of households (utility gas, electricity).

| logrecno | Population | Housing Units | Telephone | Plumbing | Utility Gas | Electricity |
|-------------|--------------|---------------|-----------|----------|-------------|-------------|
| 4908 | 8,215 | 2,730 | 99.71% | 100.00% | 41.3% | 27.1% |
| 4924 | 11,436 | 4,241 | 99.43% | 99.65% | 41.5% | 33.6% |
| 6740 | 6,870 | 2,337 | 99.36% | 99.02% | 73.9% | 12.6% |
| East Fede | ral Way | 9,308 | 99.50% | 99.59% | 49.55% | 26.31% |
| | | | | | | |
| 5355 | 4,558 | 1,743 | 99.09% | 99.54% | 53.9% | 15.0% |
| Eastgate | | 1,743 | 99.09% | 99.54% | 53.88% | 14.89% |
| | | | | | | |
| 5254 | • | 10,134 | 99.57% | 99.57% | 43.4% | 30.0% |
| Fairwood- | Petrovitsky | 10,134 | 99.57% | 99.57% | 43.41% | 29.92% |
| | | | | | | |
| 5411 | 22,661 | 8,553 | 99.74% | 99.62% | 53.4% | 25.7% |
| 5514 | 12,222 | 4,424 | 99.47% | 100.00% | 56.8% | 23.8% |
| Finn-Juani | ta-Kingsgate | 12,977 | 99.65% | 99.75% | 54.57% | 24.98% |
| | | | | | | |
| 6551 | 27,787 | 9,553 | 99.83% | 99.78% | 54.0% | 26.3% |
| 8290 | , | 531 | 100.00% | 100.00% | 41.1% | 23.2% |
| Kent North | neast | 10,084 | 99.84% | 99.79% | 53.30% | 26.05% |
| | | | | | | |
| 6387 | 2,977 | 980 | 100.00% | 100.00% | 84.5% | 7.1% |
| 6391 | 7,976 | 2,817 | 100.00% | 100.00% | 60.9% | 19.8% |
| Klahanie | | 3,797 | 100.00% | 100.00% | 67.02% | 16.49% |
| 212- | - 1 | | | | | . |
| 6187 | • | 2,862 | 98.43% | 100.00% | 42.9% | 31.5% |
| 6752 | , | 892 | 100.00% | 100.00% | 77.2% | 9.4% |
| Lea Hill Re | emainder | 3,754 | 98.80% | 100.00% | 51.04% | 25.84% |
| 0044 | 44.400 | 4 000 | 07.040/ | 00 000/ | 22 72/ | 07.40/ |
| 6811 | 11,188 | 4,662 | 97.01% | 99.26% | 20.7% | 37.1% |
| 7983 | 20,975 | 7,775 | 98.59% | 98.87% | 19.4% | 38.3% |
| North High | nline | 12,437 | 98.00% | 99.01% | 19.89% | 37.06% |
| 5000 | 4.004 | 4 775 | 400.000/ | 400.000/ | CO 70/ | 00.40/ |
| 5390 | 4,904 | 1,775 | 100.00% | 100.00% | 60.7% | 20.4% |
| Renton Ea | IST | 1,775 | 100.00% | 100.00% | 60.71% | 20.43% |
| F0.44 | 0.040 | 4 200 | 400.000/ | 100 000/ | 04.00/ | 22 40/ |
| 5241 | 2,812 | 1,302 | 100.00% | 100.00% | 24.0% | 33.4% |
| 6411 | 11,165 | 4,483 | 98.91% | 100.00% | 20.7% | 36.9% |
| West Hill | | 5,785 | 99.16% | 100.00% | 21.46% | 35.80% |

| logrecno | Population | Housing Units | Telephone | Plumbing | Utility Gas | Electricity |
|-------------|------------|---------------|-----------|----------|--------------------|-------------|
| 10092 | 6,129 | 2,044 | 97.95% | 99.90% | 14.6% | 35.7% |
| 10101 | 5,812 | 2,023 | 100.00% | 99.11% | 14.8% | 43.9% |
| 10116 | 2,570 | 939 | 98.19% | 100.00% | 40.8% | 25.8% |
| 10133 | 3,224 | 1,221 | 99.07% | 97.37% | 1.4% | 28.2% |
| 10137 | 4,035 | 1,553 | 96.78% | 100.00% | 13.7% | 37.8% |
| 10142 | 4,353 | 1,492 | 99.46% | 99.46% | 55.7% | 23.1% |
| 10175 | 3,943 | 1,427 | 99.57% | 100.00% | 30.4% | 29.4% |
| 10187 | 3,524 | 1,213 | 100.00% | 100.00% | 59.7% | 19.3% |
| 10191 | 2,670 | 953 | 100.00% | 100.00% | 26.1% | 33.6% |
| 10210 | 2,905 | 1,089 | 100.00% | 100.00% | 5.5% | 39.7% |
| 10214 | 4,802 | 1,701 | 99.02% | 99.69% | 20.9% | 28.4% |
| 10245 | 4,566 | 1,767 | 99.64% | 99.58% | 33.6% | 35.7% |
| 10300 | 6,130 | 1,965 | 99.38% | 100.00% | 63.3% | 21.0% |
| 10307 | 5,135 | 1,660 | 100.00% | 100.00% | 70.9% | 17.2% |
| 10317 | 4,634 | 1,448 | 100.00% | 100.00% | 77.9% | 14.0% |
| 10322 | 5,016 | 1,756 | 99.19% | 100.00% | 60.8% | 21.4% |
| 10387 | 4,903 | 1,814 | 98.11% | 99.02% | 16.9% | 34.4% |
| 10392 | 2,690 | 1,060 | 99.52% | 100.00% | 28.0% | 33.3% |
| 10399 | 6,307 | 2,529 | 99.65% | 99.48% | 15.2% | 47.6% |
| 10415 | 2,696 | 1,376 | 96.02% | 96.68% | 14.1% | 35.9% |
| 8420 | 5,161 | 2,402 | 98.87% | 98.69% | 11.5% | 36.5% |
| 8427 | 4,962 | 2,465 | 98.22% | 99.06% | 18.7% | 32.1% |
| Rural / Vas | hon | 35,897 | 99.00% | 99.43% | 30.64% | 31.07% |

Unincorporated Demographics 2000 Census Data by Major Potential Annexation Area

| | Population | Housing Units | Average Household Size | Median Household Income | Median Age |
|------------------|------------|------------------|---------------------------|----------------------------|---------------|
| East Federal Way | 20,350 | 7,180 | 2.90 | 62,400 | 36.1 |
| Eastgate | 4,558 | 1,743 | 2.66 | 65,600 | 37.0 |
| East Renton | 7,370 | 2,650 | 2.80 | 65,300 | 38.2 |
| Fairwood | 39,430 | 15,080 | 2.65 | 58,000 | 35.4 |
| Kent Northeast | 23,555 | 8,138 | 2.97 | 65,700 | 34.9 |
| Kirkland | 31,723 | 11,811 | 2.75 | 69,800 | 34.9 |
| Klahanie | 10,953 | 3,797 | 2.99 | 84,700 | 32.4 |
| Lea Hill | 8,171 | 2,794 | 2.98 | 65,700 | 32.6 |
| North Highline | 32,035 | 12,330 | 2.68 | 39,950 | 33.4 |
| Nest Hill | 13,977 | 5,780 | 2.50 | 47,385 | 38.0 |

| Comparison of Primar | y Heating Source Data |
|----------------------|-----------------------|
|----------------------|-----------------------|

| | Bureau of the Census | | King County Assessor | | | | | | |
|------------------|----------------------|-------------|----------------------|-------|-------------|-------------------|-------------------|------------------------|-------|
| | Natural Gas | Electricity | Oil | Gas | Electricity | Oil with solar | Gas with solar | Electricity with solar | Other |
| East Federal Way | 49.5% | 26.4% | 8.2% | 72.1% | 19.6% | 0.0% | 0.0% | 0.1% | 0.0% |
| Eastgate | 53.9% | 15.0% | 49.1% | 41.3% | 9.4% | 0.0% | 0.1% | 0.1% | 0.0% |
| East Renton | 60.7% | 20.4% | 11.8% | 64.8% | 23.2% | 0.0% | 0.1% | 0.0% | 0.0% |
| Fairwood | 43.4% | 30.0% | 6.9% | 82.9% | 9.8% | 0.0% | 0.3% | 0.0% | 0.0% |
| Kent Northeast | 53.3% | 26.1% | 6.6% | 78.4% | 14.9% | 0.0% | 0.0% | 0.0% | 0.0% |
| Kirkland | 54.6% | 25.1% | 3.8% | 81.5% | 14.4% | 0.0% | 0.2% | 0.0% | 0.0% |
| Klahanie | 67.0% | 16.5% | 0.3% | 99.0% | 0.5% | 0.0% | 0.1% | 0.0% | 0.1% |
| Lea Hill | 51.0% | 26.2% | 8.4% | 68.2% | 23.3% | 0.0% | 0.0% | 0.1% | 0.0% |
| North Highline | 19.9% | 37.8% | 40.9% | 34.9% | 24.0% | 0.1% | 0.0% | 0.0% | 0.0% |
| West Hill | 21.5% | 36.1% | 50.5% | 28.0% | 21.5% | 0.0% | 0.0% | 0.0% | 0.0% |

for the size of the family and dwelling. Cable television and solid waste utility revenue was estimated using existing county data for the unincorporated area.

Electricity and natural gas, however, presented much larger logistical problems. To start, Puget Sound Energy, which provides both electricity and natural gas utility service over the majority of unincorporated King County, declined to share revenue information for the area. Although regulated by the state, Puget Sound Energy is only required to divulge state level statistics. Seattle City Light did provide electricity consumption data for the unincorporated sections of its service area – West Hill and North Highline.

Stark differences in electricity and natural gas consumption exist between households; demographics and housing characteristics are used to account for this substantial variance across major potential annexation

areas. Further adjustment was made to composite household profiles to account for differences in utility services from regulated utility rates. The resulting aggregate totals are shown for each major potential annexation area by utility category. Since the focus was estimating household consumption patterns, small adjustments were needed to capture commercial and industrial properties. In general, non-residential utility consumption was assumed as a multiple of the value of buildings and improvements on each non-residential parcel. Apartments and condominiums were modeled in a similar fashion, with adjustments made for total square footage, structure age, and heating source.

Small statistical adjustments were made to reflect changes since 1999 (the target year for most 2000 Census questions), and inflation factors were applied where appropriate to anticipate 2004 levels.

Primary Heating System August 2003 Assessor Mainframe Data Extract Floor-wall Gravity Radiant Baseboard Forced air Hot water Heat pump Other [electric] 1.8% 0.0% 0.4% 10.9% 83.7% 0.8% 2.3% 0.0% East Federal Way Eastgate 2.4% 0.0% 0.2% 6.0% 89.8% 0.7% 0.9% 0.0% East Renton 6.2% 0.0% 0.3% 11.9% 77.2% 1.5% 2.9% 0.0% Fairwood 2.7% 0.1% 0.2% 5.2% 90.1% 0.5% 1.2% 0.0% Kent Northeast 6.6% 78.4% 14.9% 0.0% 0.0% 0.0% 0.0% 0.0% Kirkland 81.5% 0.0% 0.2% 0.0% 0.0% 0.0% 3.8% 14.4% 0.1% 0.0% 0.0% 0.2% 0.0% 4.5% 0.0% Klahanie 95.1% 0.7% 0.0% 0.4% 80.6% 1.2% 3.2% 0.0% Lea Hill 13.8% North Highline 10.2% 0.8% 1.5% 16.5% 68.1% 2.1% 0.8% 0.0%

13.1%

72.1%

C. Business Licenses and Gross Receipt Taxes

0.8%

1.6%

7.6%

West Hill

Business license revenue is easily calculated from covered employment data.

The state does not collect data on local business gross receipts, making prospective local business tax estimates difficult. We have used sales tax data to estimate gross receipts by using tow-digit standard industrial classifications to correlate taxable retail sales and use payments with statewide reported gross receipts. Given the high variability of such estimates, the revenue number is one standard deviation below the median forecast.

IV. County Revenue Forecasting Overview

3.9%

1.0%

0.0%

The King County Office of Management and Budget maintains a variety of forecasting models with which to analyze, estimate, and forecast revenue collections. These models are dynamically linked, providing data annually for the King County Executive's Proposed Budget, and four times each year for the Quarterly Budget Report and Quarterly Economic Report.

Sales tax collections account for the largest year-to-year variance in the county budget. Over the past decade, actual collections have swung up or down, on average, by \$3.5 million annually. Detailed data is needed to provide accurate forecasts. Although King County legally imposes local option, criminal justice, and transit sales taxes totaling up to 1.9 percent of retail sales in some parts of the county, the state Department of Revenue (DOR) collects and administers the tax. DOR has transitioned through a variety of mainframe and minicomputer systems since local option sales tax collections commenced in 1976.

The Office of Management and Budget has developed one of the most extensive sales tax forecasting models in the country. Detailed monthly tax collection statements date back to 1983, including 14 years recovered from data tapes. The amount of data involved is substantial. Each tax collection statement contains detailed accounting by place of business of taxable retail sales and use tax receipts. Firms are classified by SIC, and for more recent years, NAICS. Extensive identification information, from self-reported mailing address to business license and corporation identification numbers are also included, including information on payment delinquencies, appeals, and accounting corrections. Altogether, a typical month will include 200,000 entries – nearly five million records.

Such data is important due to the nature of excise and sales tax reporting in Washington state. Depending on the size of gross revenues, firms are required to report on an annual, quarterly, or monthly basis (and semi-annually in the past). Payments are due to the state treasurer during the month following the tax collection period, and are reported and disbursed to the county during the third week of the second month following the tax collection period.

For example, on February 21, 2003, the county received the February 2003 disbursement from DOR. This disbursement covered returns for three tax collection periods – monthly returns for December 2002, quarterly returns for the 4th Quarter of 2002 (October, November, and December), and annual returns for the 2002 calendar year. Tax payments received by DOR after late January 2003 were not included in the February disbursement; there is typically a lag of six weeks between receipt of payment and disbursement of delinquent tax revenues. As a consequence, up to 20 percent of a given disbursement payment consists of delinquent tax activity, with wide swings in delinquency rates from month to month defying simple seasonal and economic cycles.

Two other data sets are combined with collection data in the sales tax forecasting model. Business and occupation tax collections and state utility tax receipts are useful indicators of business conditions, while quarterly comprehensive employer/employee data from the state Employment Security Division on wages covered in the unemployment insurance system provide the single best indicators of localized economic health.

A second major model maintained by the Office of Management and Budget forecasts property tax revenue – specifically annual new construction activity. Initiative 747, approved in November 2001, limits regular property tax levy revenue growth to one percent plus the value of new construction as a proportion of total assessed value. Sales tax filings and covered employment by construction firms are the primary variables in this model, as well as periodic updates from the assessor's office.

Several other econometric models are maintained to project the Real Estate Excise Tax, Auditor Recorder Filing Fee, Delinquency and Penalty Fees, Rental Car Taxes, Interest Earnings, and a host of other revenues. An outyear projection model provides detailed three-year forecasting of approximately 200 smaller general fund revenues.